

# FINANCIAL MANAGEMENT ACCOUNTS RECEIVABLE



### Key Benefits

- Internet Enabled
- Tracking Customers
- Managing Overdue Accounts
- Recurring Invoices
- Multiple Delivery Addresses
- Sophisticated Discount Options
- Sales Analysis



## Greentree® Accounts Receivable

In today's hectic business world, time is critical. Nowhere is this more important than in your company's Accounts Receivable department - the nerve centre of your accounting operations - where a good portion of the information that can make or break your business is stored.

### Internet Enabled

Greentree is enabled for Internet deployment, out of the box, using its thin client technology. This allows remote offices or travelling executives to obtain secure access to the complete functionality of Greentree.

### Tracking Customers

Customers can be quickly located using a wide range of search criteria. Use your mouse or function keys to scroll through the customer file, depending on your personal preference. Individual customer accounts may be tracked on an Open Item or Balance Forward basis - and you can switch between these at any time. Collecting money owed by customers is critical to cashflow and business survival. Disputed invoices may be placed on hold, allowing the balance owed to be more easily collected and unlimited free format notes can be recorded for each customer.



"Very, very responsive!"



### Managing Overdue Accounts

Businesses today need to offer more flexible payment terms - which may vary for particular sales to individual customers. Accounts Receivable allows the default customer payment terms for each invoice to be modified as they are entered. Greentree tracks invoices so you know exactly when each invoice is due for payment. Additionally customer credit limits can be defined as a total and/or each overdue period.

### Recurring Invoices

If your company has a requirement for recurring invoices, these may be defined just once and automatically generated when required. This gives easy control over areas such as rental charges or maintenance billing.

### Multiple Delivery Addresses

With up to 999 delivery addresses per customer, you are assured of being able to cope with almost any number of customer locations or delivery instructions. Each address may also include a contact person, fax and phone numbers and even a run and drop number to assist in delivery scheduling.



## Related Modules



- Transaction Analysis
- Debt Collection
- Advanced Security

### Sophisticated Discount Options

Both invoice and statement discounts are available, so that discounts to a customer may be provided on an individual invoice line or as an incentive for early account payment. A wide range of discount or special pricing arrangements may be defined for selected customers or customer groups. This may include quantity discounts and/or a discount or price, which applies within a specific date range only.

### Sales Analysis

Greentree captures detailed sales analysis information, including analysis by user defined Customer, Inventory and Transaction Trees. Using links to a number of industry standard data warehousing tools including Microsoft Excel, allows you to view profit and sales trends through multiple levels and from different angles with complete flexibility. You are then able to control and really understand where your sales strengths and challenges are.

### CLIENT SPOTLIGHT: Hydroflow



A privately owned company, Hydroflow is managed by people with more than 80 years of collective industry experience. They have a solid history of supplying quality tapware and fittings, as well as pipes and other plumbing hardware. Products include the well-known Apex trough valves, Bugatti ball valves and Hansen pipe fittings, as well as top quality Parigi flexible hoses from Italy and Watts backflow devices from the USA. They also distribute brass gate valves, polypropylene ball valves, toilet cistern valves, water meters and filters. The company strives to always keep in touch with new technological developments around the world, and uses its innovation to ensure water is supplied in the best possible way.

For more information visit: [www.hydroflow.co.nz](http://www.hydroflow.co.nz)



“Very, very flexible!”



“Very, very integrated!”

Greentree is modular, with all business functions totally integrated. This provides you with a wide variety of modules and sub-modules that afford options rarely found in other packages. You purchase the pieces that you need, effectively matching the system to fit your business. Choose from: Financials, Job Costing, Supply Chain & Distribution, Manufacturing, Human Resources, Customer Relationship Management (CRM), Service & Asset Management, Business Intelligence, Retail, Workflow-Business Process Management and eBusiness.

Greentree is a **flexible** solution, readily adapting across a broad range of industries and business types. Businesses are provided with a **powerful**, extremely cost-effective system that has consistently proven itself capable of managing change and growing business potential.

With simple, smart thinking at your fingertips, Greentree provides the ultimate seamless business-building environment. Exploit it's accuracy in business metrics, challenge it's capability to deliver empowering information. Rely on the one highly **responsive** solution to efficiently streamline your internal processes resulting in increased manageability and productivity across all areas of your enterprise.

What's the difference to any other software solution? Greentree is the most responsive business software product available, providing a source of competitive advantage to help you drive your business to the next level!

